

## education > WORKSHOPS

Workshops offer in-depth discussion of different aspects of our industry. Enrollment is limited for each workshop and you must pre-register. At-the-door registration will be based on availability and a first-come, first-served basis.

SIGN-UP EARLY  
TO SAVE MONEY  
AND GUARANTEE  
A SPOT!



### **WORKSHOP A: Developing Maintenance Standards for Your Golf Course**

*Bob Brame and Todd Lowe, United States Golf Association*

Wednesday, January 11 • 9:00 am – 12:00 pm • CCH = 3b: 3/RT: 3

Defining the parameters that will be used for routine maintenance dramatically improves budget efficiency and communication. Recognizing that agronomics, economics, and politics are each part of every decision made, detailed maintenance standards is the only sustainable way of efficiently addressing this weevil. Differences as well as similarities between courses will be considered and used to begin the process of establishing site-specific standards at your course. This workshop will be facilitated by two USGA Green Section Agronomists with decades of golf turf management experience.

### **WORKSHOP B: Advanced Weed Identification and Control**

*Aaron Patton, Purdue University* • CCH = 3a: 3/3b: 3/6: 3/RT: 3

Wednesday, January 11 • 9:00 am – 12:00 pm

Weed identification is crucial to proper control with herbicides. Join Dr. Patton in this workshop and learn how to identify 50 common turf weeds and give tips on their control. This will be a hands-on workshop with live samples of over 40 of these common turf weeds. Participants will be given time to review live samples in addition to the presentation on tips for identifying the various growth stages (vegetative and flowering) of these weeds. Whether you are an expert or a beginner, this workshop will provide a lot of good information.

### **WORKSHOP C: Pesticide Applicator Training (CORE) & Exam**

*Drew Martin, Purdue University*

Wednesday, January 11 • 9:00 am – 4:00 pm

The first step in becoming certified to apply pesticides in Indiana is to pass the CORE examination. This examination covers pesticide laws, general pest biology, pesticide formulations, applicator safety, environmental protection, label comprehension and laws pertaining to pesticide use. This exam is also required to become a registered technician (RT) or anyone who applies restricted use pesticides on their own farm property (PARP). All registration will be handled through Media Distribution Center (MDC) at 765-494-6794. Registration is \$90 plus shipping for the manual.

### **WORKSHOP D: Hands-On Insect Identification, Biology, and Control**

*Doug Richmond, Purdue University and Harry Niemczyk, The Ohio State University* • CCH = 2: 3/3a: 3/3b: 3/7: 3/RT: 3

Wednesday, January 11 • 1:00 – 4:00 pm

This workshop will engage participants in an open discussion about their insect control programs and how insect management decisions are made. A review of insect pest biology and approaches to control will be accompanied by hands-on examination and identification of specimens. The workshop will wrap up with a question-answer-discussion session and active participation will be strongly encouraged. This workshop will be focused on insects found in lawns, athletic fields, and golf course rough areas. To keep this workshop hands-on and interactive, attendance is limited to the first 30 registrants.

### **WORKSHOP E: Landscape Industry Certified (CLT-Exterior) Review & Written Exam**

*Jim Messmer, Vincennes University, retired*

Wednesday, January 11 • 1:00 – 5:00 pm

Jim Messmer will review the basics of CORE training plus applicable modules (Softscape, Hardscape, Irrigation, Turf and Ornamental) followed by the written exam. **Contact the INLA (800-443-7336) for program materials which are an additional fee.**

### **WORKSHOP F: Indiana Accredited Horticulturist (IAH) Review and Exam**

*Melissa Mravec, Allen Landscape* • CCH = 3a: 4/RT: 4

Wednesday, January 11 • 1:00 – 5:00 pm

1:00 – 3:00 pm (IAH Review) / 3:00 – 5:00 pm (IAH Exam)

As a master IAH and experienced industry professional, Melissa will aid you in preparing for the afternoon exam. There will be ample time for questions and individual attention. The review is also a great refresher for those already certified –earn IAH CEUs by attending.

**To take IAH exams, contact INLA directly for study materials – 800-443-7336. NOTE: IAH tests will include testing over Chapter 14, 'The Garden Center Employee.' IF YOU DO NOT HAVE THIS CHAPTER, PLEASE CONTACT THE INLA OFFICE RIGHT AWAY TO GET THE UPDATED CD.**

### **WORKSHOP G: Getting Efficient—Tough Times Call for Tough Companies**

*Mike Lysecki, TGB Landscapes*

Wednesday, January 11 • 1:00 – 4:00 pm

Mike Lysecki is the Director of Operations at TBG Landscapes and the director of Landscape Management Network. TBG Landscapes grew from a backyard-startup landscape company in a humble shed to a \$17-million dollar green industry powerhouse in just 13 years. By focusing on productivity, instead of price, management and staff at TBG have sold, designed, and built some of the largest residential landscapes in Canada. In this seminar, Mike will overview the reasons why profits in this industry are so scarce and go through the critical systems that have worked for TBG Landscape to: reduce costs of production, increase sales, and set industry-leading standards for field productivity and efficiency.

### **WORKSHOP H: Practical Math for the Turf Professional**

*Jon Trappe and Quincy Law, Purdue University*

Thursday, January 12 • 1:00 – 4:00 pm

CCH = 3a:3/3b:3/5:3/6:3/7: 3/RT: 3

Practical math calculations are essential for any manager for planning, purchasing, and applying anything to turf. Though few of us like math, these instructors make it educational as well as enjoyable! This workshop covers area calculations, fertilizer and pesticide calculations, and purchasing decisions. Also, the workshop will show you many new online applications that make calculations easier.

### **WORKSHOP I: Creating a Maintenance Plan and a Budget for Your Athletic Fields**

*Tom Samples, University of Tennessee and Rob Harper, DePauw University*

Friday, January 13 • 9:00 am – 12:00 pm • CCH = 3b: 3/RT: 3

With so many turf care products and technologies available, and an expectation to do more with less, creating cost-effective maintenance plans has become an essential job requirement of many athletic field managers. Information presented and resources provided during this hands-on workshop will help participants develop turf maintenance programs that deliver an appropriate level of turfgrass quality for the dollars invested.